

EDINBURGH BUSINESS SCHOOL
 EXAMINATION TIMETABLE

DECEMBER 2018

Date	Day	Sitting*	Course
03 December 2018	Monday	Sitting 1	Competitive Strategy
03 December 2018	Monday	Sitting 1	Economics
03 December 2018	Monday	Sitting 1	Financial Risk Management
03 December 2018	Monday	Sitting 1	International Marketing
03 December 2018	Monday	Sitting 1	Marketing Channels
03 December 2018	Monday	Sitting 1	Managing People in Changing Contexts
03 December 2018	Monday	Sitting 2	Finance
03 December 2018	Monday	Sitting 2	Finance for the Oil and Gas Industry
03 December 2018	Monday	Sitting 2	Introduction to Business Research 2
03 December 2018	Monday	Sitting 2	Performance Management
04 December 2018	Tuesday	Sitting 1	Credit Risk Management
04 December 2018	Tuesday	Sitting 1	Human Resource Development
04 December 2018	Tuesday	Sitting 1	Marketing
04 December 2018	Tuesday	Sitting 1	Negotiation
04 December 2018	Tuesday	Sitting 1	Strategic Negotiation
04 December 2018	Tuesday	Sitting 1	Strategic Negotiation for the Oil and Gas Industry
04 December 2018	Tuesday	Sitting 2	Managing People in Global Markets
04 December 2018	Tuesday	Sitting 2	Marketing Insights
04 December 2018	Tuesday	Sitting 2	Project Management
04 December 2018	Tuesday	Sitting 2	Project Management for the Oil and Gas Industry

05 December 2018	Wednesday	Sitting 1	Accounting
05 December 2018	Wednesday	Sitting 1	Employee Resourcing
05 December 2018	Wednesday	Sitting 1	Influence
05 December 2018	Wednesday	Sitting 1	Introduction to Business Research 1
05 December 2018	Wednesday	Sitting 1	Research Methods for Business and Management
05 December 2018	Wednesday	Sitting 1	Sales Force Management
05 December 2018	Wednesday	Sitting 2	Corporate Governance
05 December 2018	Wednesday	Sitting 2	Marketing Communications
05 December 2018	Wednesday	Sitting 2	Organisational Behaviour
05 December 2018	Wednesday	Sitting 2	Strategic Risk Management
06 December 2018	Thursday	Sitting 1	Consumer Behaviour
06 December 2018	Thursday	Sitting 1	Derivatives
06 December 2018	Thursday	Sitting 1	Managing Personal Competencies
06 December 2018	Thursday	Sitting 1	Services Marketing
06 December 2018	Thursday	Sitting 1	Strategic Planning
06 December 2018	Thursday	Sitting 1	Strategic Planning for the Oil and Gas Industry
06 December 2018	Thursday	Sitting 2	Alliances and Partnerships
06 December 2018	Thursday	Sitting 2	Human Resource Management
06 December 2018	Thursday	Sitting 2	Practical History of Financial Markets
07 December 2018	Friday	Sitting 1	Making Strategies Work
07 December 2018	Friday	Sitting 1	Employee Relations
07 December 2018	Friday	Sitting 1	Introduction to Business Research 3
07 December 2018	Friday	Sitting 1	Leadership
07 December 2018	Friday	Sitting 1	Principles of Retailing
07 December 2018	Friday	Sitting 2	Developing Effective Managers and Leaders
07 December 2018	Friday	Sitting 2	Mergers and Acquisitions
07 December 2018	Friday	Sitting 2	Quantitative Methods

MARCH 2019

Date	Day	Sitting*	Course
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11 March 2019	Monday	Sitting 1	Marketing
11 March 2019	Monday	Sitting 2	Competitive Strategy
12 March 2019	Tuesday	Sitting 1	Negotiation
13 March 2019	Wednesday	Sitting 1	Organisational Behaviour
14 March 2019	Thursday	Sitting 1	Accounting

JUNE 2019

Date	Day	Sitting*	Course
03 June 2019	Monday	Sitting 1	Alliances and Partnerships
03 June 2019	Monday	Sitting 1	Financial Risk Management
03 June 2019	Monday	Sitting 1	Human Resource Management
03 June 2019	Monday	Sitting 1	Marketing
03 June 2019	Monday	Sitting 2	Economics
03 June 2019	Monday	Sitting 2	Influence
03 June 2019	Monday	Sitting 2	Developing Effective Managers and Leaders
03 June 2019	Monday	Sitting 2	Strategic Risk Management
03 June 2019	Monday	Sitting 2	Sales Force Management
04 June 2019	Tuesday	Sitting 1	Accounting
04 June 2019	Tuesday	Sitting 1	Introduction to Business Research 1
04 June 2019	Tuesday	Sitting 1	Marketing Insights
04 June 2019	Tuesday	Sitting 1	Negotiation
04 June 2019	Tuesday	Sitting 1	Quantitative Methods
04 June 2019	Tuesday	Sitting 2	Human Resource Development
04 June 2019	Tuesday	Sitting 2	Mergers and Acquisitions
04 June 2019	Tuesday	Sitting 2	Managing Personal Competencies
04 June 2019	Tuesday	Sitting 2	Project Management
04 June 2019	Tuesday	Sitting 2	Project Management for the Oil and Gas Industry
04 June 2019	Tuesday	Sitting 2	Services Marketing

05 June 2019	Wednesday	Sitting 1	Derivatives
05 June 2019	Wednesday	Sitting 1	Introduction to Business Research 3
05 June 2019	Wednesday	Sitting 1	Marketing Communications
05 June 2019	Wednesday	Sitting 1	Making Strategies Work
05 June 2019	Wednesday	Sitting 1	Organisational Behaviour
05 June 2019	Wednesday	Sitting 2	International Marketing
05 June 2019	Wednesday	Sitting 2	Leadership
05 June 2019	Wednesday	Sitting 2	Managing People in Changing Contexts
05 June 2019	Wednesday	Sitting 2	Strategic Planning
05 June 2019	Wednesday	Sitting 2	Strategic Planning for the Oil and Gas Industry
06 June 2019	Thursday	Sitting 1	Competitive Strategy
06 June 2019	Thursday	Sitting 1	Finance
06 June 2019	Thursday	Sitting 1	Finance for the Oil and Gas Industry
06 June 2019	Thursday	Sitting 1	Introduction to Business Research 2
06 June 2019	Thursday	Sitting 1	Marketing Channels
06 June 2019	Thursday	Sitting 1	Performance Management
06 June 2019	Thursday	Sitting 2	Credit Risk Management
06 June 2019	Thursday	Sitting 2	Employee Resourcing
06 June 2019	Thursday	Sitting 2	Strategic Negotiation
06 June 2019	Thursday	Sitting 2	Strategic Negotiation for the Oil and Gas Industry
07 June 2019	Friday	Sitting 1	Corporate Governance
07 June 2019	Friday	Sitting 1	Employee Relations
07 June 2019	Friday	Sitting 1	Managing People in Global Markets
07 June 2019	Friday	Sitting 1	Principles of Retailing
07 June 2019	Friday	Sitting 2	Consumer Behaviour
07 June 2019	Friday	Sitting 2	Research Methods for Business and Management
07 June 2019	Friday	Sitting 2	Practical History of Financial Markets

AUGUST 2019

Date	Day	Sitting*	Course
19 August 2019	Monday	Sitting 1	Project Management
19 August 2019	Monday	Sitting 2	Making Strategies Work
20 August 2019	Tuesday	Sitting 1	Economics
20 August 2019	Tuesday	Sitting 2	Strategic Risk Management
21 August 2019	Wednesday	Sitting 1	Finance
22 August 2019	Thursday	Sitting 1	Strategic Planning

DECEMBER 2019

Date	Day	Sitting*	Course
02 December 2019	Monday	Sitting 1	Credit Risk Management
02 December 2019	Monday	Sitting 1	Employee Relations
02 December 2019	Monday	Sitting 1	Managing People in Global Markets
02 December 2019	Monday	Sitting 1	Marketing Communications
02 December 2019	Monday	Sitting 1	Making Strategies Work
02 December 2019	Monday	Sitting 1	Organisational Behaviour
02 December 2019	Monday	Sitting 2	Research Methods for Business and Management
02 December 2019	Monday	Sitting 2	Derivatives
02 December 2019	Monday	Sitting 2	International Marketing
02 December 2019	Monday	Sitting 2	Performance Management
02 December 2019	Monday	Sitting 2	Project Management
02 December 2019	Monday	Sitting 2	Project Management For the Oil and Gas Industry
03 December 2019	Tuesday	Sitting 1	Corporate Governance
03 December 2019	Tuesday	Sitting 1	Financial Risk Management

03 December 2019	Tuesday	Sitting 1	Marketing
03 December 2019	Tuesday	Sitting 1	Sales Force Management
03 December 2019	Tuesday	Sitting 1	Finance for the Oil and Gas Industry
03 December 2019	Tuesday	Sitting 2	Competitive Strategy
03 December 2019	Tuesday	Sitting 2	Economics
03 December 2019	Tuesday	Sitting 2	Developing Effective Managers and Leaders
03 December 2019	Tuesday	Sitting 2	Managing People in Changing Contexts
04 December 2019	Wednesday	Sitting 1	Accounting
04 December 2019	Wednesday	Sitting 1	Employee Resourcing
04 December 2019	Wednesday	Sitting 1	Introduction to Business Research 1
04 December 2019	Wednesday	Sitting 1	Leadership
04 December 2019	Wednesday	Sitting 1	Marketing Insights
04 December 2019	Wednesday	Sitting 2	Human Resource Development
04 December 2019	Wednesday	Sitting 2	Practical History of Financial Markets
04 December 2019	Wednesday	Sitting 2	Strategic Planning
04 December 2019	Wednesday	Sitting 2	Strategic Planning For the Oil and Gas Industry
05 December 2019	Thursday	Sitting 1	Consumer Behaviour
05 December 2019	Thursday	Sitting 1	Finance
05 December 2019	Thursday	Sitting 1	Human Resource Management
05 December 2019	Thursday	Sitting 1	Marketing Channels
05 December 2019	Thursday	Sitting 1	Introduction to Business Research 3
05 December 2019	Thursday	Sitting 1	Strategic Risk Management
05 December 2019	Thursday	Sitting 2	Influence
05 December 2019	Thursday	Sitting 2	Mergers and Acquisitions
05 December 2019	Thursday	Sitting 2	Negotiation
06 December 2019	Friday	Sitting 1	Alliances and Partnerships
06 December 2019	Friday	Sitting 1	Introduction to Business Research 2

06 December 2019	Friday	Sitting 1	Principles of Retailing
06 December 2019	Friday	Sitting 1	Quantitative Methods
06 December 2019	Friday	Sitting 2	Managing Personal Competencies
06 December 2019	Friday	Sitting 2	Services Marketing
06 December 2019	Friday	Sitting 2	Strategic Negotiation
06 December 2019	Friday	Sitting 2	Strategic Negotiation For the Oil and Gas Industry

MARCH 2020

Date	Day	Sitting*	Course
09 March 2020	Monday	Sitting 1	Marketing
09 March 2020	Monday	Sitting 2	Competitive Strategy
10 March 2020	Tuesday	Sitting 1	Negotiation
11 March 2020	Wednesday	Sitting 1	Organisational Behaviour
12 March 2020	Thursday	Sitting 1	Accounting

JUNE 2020

Date	Day	Sitting*	Course
01 June 2020	Monday	Sitting 1	Consumer Behaviour
01 June 2020	Monday	Sitting 1	Employee Resourcing
01 June 2020	Monday	Sitting 1	Financial Risk Management
01 June 2020	Monday	Sitting 1	Project Management
01 June 2020	Monday	Sitting 1	Project Management for the Oil and Gas Industry
01 June 2020	Monday	Sitting 1	Research Methods for Business and Management
01 June 2020	Monday	Sitting 2	Competitive Strategy
01 June 2020	Monday	Sitting 2	Employee Relations
01 June 2020	Monday	Sitting 2	Introduction to Business Research Methods 1
01 June 2020	Monday	Sitting 2	Organisational Behaviour
02 June 2020	Tuesday	Sitting 1	Corporate Governance
02 June 2020	Tuesday	Sitting 1	Economics
02 June 2020	Tuesday	Sitting 1	Human Resource Management
02 June 2020	Tuesday	Sitting 1	International Marketing
02 June 2020	Tuesday	Sitting 1	Leadership
02 June 2020	Tuesday	Sitting 2	Managing People in Changing Contexts
02 June 2020	Tuesday	Sitting 2	Principles of Retailing
02 June 2020	Tuesday	Sitting 2	Strategic Planning
02 June 2020	Tuesday	Sitting 2	Strategic Planning for the Oil and Gas Industry
03 June 2020	Wednesday	Sitting 1	Derivatives
03 June 2020	Wednesday	Sitting 1	Finance
03 June 2020	Wednesday	Sitting 1	Human Resource Development
03 June 2020	Wednesday	Sitting 1	Introduction to Business Research Methods 2
03 June 2020	Wednesday	Sitting 1	Marketing Channels
03 June 2020	Wednesday	Sitting 1	Quantitative Methods

03 June 2020	Wednesday	Sitting 1	Strategic Risk Management
03 June 2020	Wednesday	Sitting 2	Developing Effective Managers and Leaders
03 June 2020	Wednesday	Sitting 2	Marketing
03 June 2020	Wednesday	Sitting 2	Marketing Communications
04 June 2020	Thursday	Sitting 1	Accounting
04 June 2020	Thursday	Sitting 1	Managing Personal Competencies
04 June 2020	Thursday	Sitting 1	Marketing Insights
04 June 2020	Thursday	Sitting 1	Performance Management
04 June 2020	Thursday	Sitting 2	Credit Risk Management
04 June 2020	Thursday	Sitting 2	Making Strategies Work
04 June 2020	Thursday	Sitting 2	Practical History of Financial Markets
04 June 2020	Thursday	Sitting 2	Sales Force Management
05 June 2020	Friday	Sitting 1	Alliances and Partnerships
05 June 2020	Friday	Sitting 1	Introduction to Business Research Methods 3
05 June 2020	Friday	Sitting 1	Managing People in Global Markets
05 June 2020	Friday	Sitting 1	Services Marketing
05 June 2020	Friday	Sitting 1	Strategic Negotiation
05 June 2020	Friday	Sitting 1	Strategic Negotiation for the Oil and Gas Industry
05 June 2020	Friday	Sitting 2	Influence
05 June 2020	Friday	Sitting 2	Mergers and Acquisitions
05 June 2020	Friday	Sitting 2	Negotiation

AUGUST 2020

Date	Day	Sitting*	Course
17 August 2020	Monday	Sitting 1	Project Management
17 August 2020	Monday	Sitting 2	Making Strategies Work
18 August 2020	Tuesday	Sitting 1	Economics
18 August 2020	Tuesday	Sitting 2	Strategic Risk Management
19 August 2020	Wednesday	Sitting 1	Finance
20 August 2020	Thursday	Sitting 1	Strategic Planning

DECEMBER 2020

Date	Day	Sitting*	Course
07 December 2020	Monday	Sitting 1	Economics
07 December 2020	Monday	Sitting 1	Employee Relations
07 December 2020	Monday	Sitting 1	Marketing Insights
07 December 2020	Monday	Sitting 1	Performance Management
07 December 2020	Monday	Sitting 2	Consumer Behaviour
07 December 2020	Monday	Sitting 2	Finance
07 December 2020	Monday	Sitting 2	Finance for the Oil and Gas Industry
07 December 2020	Monday	Sitting 2	Human Resource Management
07 December 2020	Monday	Sitting 2	Introduction to Business Research 3
07 December 2020	Monday	Sitting 2	Managing Personal Competencies
07 December 2020	Monday	Sitting 2	Sales Force Management
08 December 2020	Tuesday	Sitting 1	Influence
08 December 2020	Tuesday	Sitting 1	Introduction to Business Research 1
08 December 2020	Tuesday	Sitting 1	Negotiation
08 December 2020	Tuesday	Sitting 1	Project Management
08 December 2020	Tuesday	Sitting 1	Project Management For the Oil and Gas Industry
08 December 2020	Tuesday	Sitting 1	Research Methods for Business and Management
08 December 2020	Tuesday	Sitting 2	Alliances and Partnerships
08 December 2020	Tuesday	Sitting 2	Employee Resourcing
08 December 2020	Tuesday	Sitting 2	Financial Risk Management
08 December 2020	Tuesday	Sitting 2	Marketing
08 December 2020	Tuesday	Sitting 2	Quantitative Methods
09 December 2020	Wednesday	Sitting 1	Derivatives
09 December 2020	Wednesday	Sitting 1	Managing People in Changing Contexts
09 December 2020	Wednesday	Sitting 1	Practical History of Financial Markets
09 December 2020	Wednesday	Sitting 1	Strategic Planning

09 December 2020	Wednesday	Sitting 1	Strategic Planning for the Oil and Gas Industry
09 December 2020	Wednesday	Sitting 2	Competitive Strategy
09 December 2020	Wednesday	Sitting 2	Credit Risk Management
09 December 2020	Wednesday	Sitting 2	International Marketing
09 December 2020	Wednesday	Sitting 2	Organisational Behaviour
09 December 2020	Wednesday	Sitting 2	Strategic Negotiation
09 December 2020	Wednesday	Sitting 2	Strategic Negotiation for the Oil and Gas Industry
10 December 2020	Thursday	Sitting 1	Accounting
10 December 2020	Thursday	Sitting 1	Human Resource Development
10 December 2020	Thursday	Sitting 1	Marketing Communications
10 December 2020	Thursday	Sitting 1	Strategic Risk Management
10 December 2020	Thursday	Sitting 2	Corporate Governance
10 December 2020	Thursday	Sitting 2	Leadership
10 December 2020	Thursday	Sitting 2	Principles of Retailing
11 December 2020	Friday	Sitting 1	Developing Effective Managers and Leaders
11 December 2020	Friday	Sitting 1	Introduction to Business Research 2
11 December 2020	Friday	Sitting 1	Making Strategies Work
11 December 2020	Friday	Sitting 1	Marketing Channels
11 December 2020	Friday	Sitting 2	Managing People in Global Markets
11 December 2020	Friday	Sitting 2	Mergers and Acquisitions
11 December 2020	Friday	Sitting 2	Services Marketing

*Edinburgh Business School timetables two examination sittings per day in the major examination sessions and one or two sittings a day in the minor examination sessions. In accordance with Heriot-Watt University's policy on examining across international time zones, the start time of each sitting may vary from country to country. The exact local start time of your examination will be advised in your examination details letter.